

**Mercantile Ventures Limited**

**Transcript of proceedings at the 20<sup>th</sup> Annual General Meeting held on 23 September 2021 through Video Conferencing/Other Audio Visual Means**

**Mr. E N Rangaswami (Whole Time Director)**

Good Afternoon, Ladies and Gentlemen. It is 3.00 PM now. I am informed that the necessary quorum is present. Instant Poll is activated for proposing Mr. B Narendran Director of the Company as Chairman of the Meeting pursuant to Article 78 of the Articles of Association. On your screen you will see the proposal for this on which you may now vote, which will be open for 3 minutes.

**Moderator**

Sir, the poll will take one minute please be online. The poll is open, I request the shareholders to cast the vote. The poll has been passed so you can start the proceedings.

**Mr. B Narendran (Director & Chairman of the Meeting)**

Ladies and gentlemen, thank you for electing me as the Chairman of the Meeting and now I call the meeting to order. I am happy to be with you for the 20<sup>th</sup> Annual General Meeting of your Company being held through Video Conferencing, facilitated by Central Depository Services (India) Limited, CDSL. A live streaming of the meeting is also available through their website. It has been confirmed that this meeting is held in due compliance with the matters specified in the circulars issued by the Ministry of Corporate Affairs. The information and documents to be made available for inspection during the meeting are available in digital form through the e-voting platform of CDSL.

I welcome my colleagues who are participating in the meeting:

Mr. A L Chandramouli - Chairperson of the Audit Committee, Ms. Sashikala Srikanth, Mr. G D Sharma, (All Independent Directors), Mr. K Gopalakrishnan (Non-Independent and Non-executive Director), Mr. E N Rangaswami – Whole Time Director, Mr. Padmanabha Sarma – Chief Financial Officer and Ms. S Anusha - Company Secretary. As specified in MCA's Circular the Statutory Auditor is also participating through Video Conferencing Mr. Dasarathy and Mr. Vairamuthu are present. Before we proceed to take up the agenda items, I would like to share a few thoughts with you.

**Financial Performance**

The company has reported a profit after tax of Rs. 728.19 Lakhs and the total comprehensive income of 2765.56 lakhs for 2020-21.

The company has performed consistently well in the business segments it operates in.

The Board has not recommended any dividend in order to conserve resources for future operational requirements.

## **Future outlook**

The prospects of the company's main business of leasing of properties and Manpower supply services are likely to be stable in the current market scenario. The management is continuously monitoring the macro economic scenario due to the Covid 19 pandemic and will take timely and appropriate action.

The Directors express their grateful thanks for the co-operation and support extended to the company by the promoters, shareholders and bankers and appreciation of the good work put in by the employees of the company.

Now we may take up the items as per the Agenda. The Notice of the Meeting has already been circulated and with your consent, we will take this as read.

The resolutions given in the notice have already been put to vote through remote e-voting. So, there will be no proposing or seconding of the resolutions.

There are no adverse observations or remarks in the Report of the Auditors. So, there is no need to read the Report.

Before we proceed further, I would like to bring to your attention certain information regarding the proceedings. As you would be aware, the facility for remote e-voting on the resolutions was made available between 20 and 22 September 2021. Arrangements have also been made for e-voting during the meeting. The voting is open now and will close five minutes after conclusion of the meeting. Members who have not exercised their votes through remote e-voting and attending the meeting now may cast their votes through e-voting link available on your screen.

Now we will go ahead with the Question & Answer Session

Those shareholders who have registered to speak at the meeting will be invited one by one. If so, desired they can enable their video while they speak. Kindly note that the maximum time available for each speaker would be about 3 minutes.

So, I request members to be as brief as possible, not to repeat questions if they are similar to the one raised by any other person and speak only on items pertaining to the Agenda of the Meeting. I will collate all the questions and respond to the same at the end.

Now I invite the speakers one by one. I also request moderators to prompt the speakers if they stretch beyond the permitted time.

One Member who has registered to speak is Mr. Madhankumar Manivannan

## **Moderator**

Mr. Madhankumar Manivannan you can speak

**Mr. Madhankumar Manivannan**

Good Afternoon Chairman

**Mr. B Narendran**

Good afternoon.

**Mr. Madhankumar Manivannan**

My DP ID/CL ID is – 1203600001780452. At the outset, I would like to compliment the management for reporting a total comprehensive income of Rs. 2765.56 lakhs during the year as against a loss of Rs. 142.73 lakhs in the previous year. I do hope the good performance will be sustained in the ensuing years. I also notice that the company is a debt free company.

I would like to know when we can expect dividend from the company. Further please also let me know the performance of the company during the current financial year.

**Mr. B Narendran**

Thank you MadanKumar for the appreciation of the performance of the company. Your question with regard to payment of dividend will be decided by the Board of Directors in the ensuing years considering the performance of the company and also taking into account the sustainability of the dividend over the years.

With regard to the performance of the company during the current financial year, we would like to inform you that during the first quarter, the company has reported a gross revenue of Rs.500 lakhs and made a profit of Rs.112 lakhs. Taking into consideration the other comprehensive income of Rs.932 lakhs, the total comprehensive income for the first quarter is Rs.1044 lakhs.

Hope all the questions have been answered. I, thank you once again for your presence and cooperation. As mentioned earlier the venue voting window would remain open for another five minutes. And those who want to cast their votes may do so. The votes polled will be consolidated and the results would be announced in the company's website as stipulated in the relevant regulations. Members may view the final results from the website of the company or the stock exchange after they are uploaded. As per the relevant rules, the resolutions are deemed to have been passed as on the date of the AGM.

Since there is no other business to be transacted, I declare the meeting has been closed and thank you gentlemen and ladies.